

Manitoba Hunter Jumper Association

Profit and Loss

January - December 2024

	TOTAL		
	JAN - DEC. 2024	JAN - DEC. 2023 (PY)	CHANGE
INCOME			
Awards Night	8,891.00	8,325.00	566.00
Equipment		150.00	-150.00
Fundraising		0.00	0.00
Grants	14,639.06	26,795.17	-12,156.11
Sponsorship	28,100.00	27,100.00	1,000.00
Total Fundraising	42,739.06	53,895.17	-11,156.11
Horse Show Income			
Entry Fees	192,242.11	192,767.47	-525.36
Grass roots clinic	3,185.00	0.00	3,185.00
Total Horse Show Income	195,427.11	192,767.47	2,659.64
interest	572.35		572.35
Membership	18,338.45	2,607.00	15,731.45
Associate membership		42.00	-42.00
Family membership		1,757.00	-1,757.00
individual membership		8,796.00	-8,796.00
Outside radius membership		470.00	-470.00
Owner/Stable membership		256.00	-256.00
volunteer deposit payment	4,586.00	11,016.00	-6,430.00
Total Membership	22,924.45	24,944.00	-2,019.55
Services	80.00	0.00	80.00
Total Income	\$270,633.97	\$280,081.64	\$ -9,447.67
GROSS PROFIT	\$270,633.97	\$280,081.64	\$ -9,447.67
EXPENSES			
Advertising and Promotion	873.51	139.63	733.88
Awards Banquet	1,900.16	1,935.16	-35.00
Awards Banquet Facility	6,590.75	5,953.48	637.27
Total Awards Banquet	8,490.91	7,888.64	602.27
Bank Service Charges	7,470.49	2,290.54	5,179.95
Clinic cost	2,727.61		2,727.61
Club Membership	2.25	75.00	-72.75
Computer and Internet Expenses	406.03	293.90	112.13
corporate return		205.20	-205.20
Credit Card Annual fee		290.00	-290.00
Equipment Inventory	1,193.65	26,161.30	-24,967.65
Grant equipment	2,772.76	28,662.68	-25,889.92
Jump Equipment	11,546.34	2,767.47	8,778.87
Sound Equipment	428.87	628.86	-199.99
Sponsor Jump	6,313.39	182.33	6,131.06
Total Equipment Inventory	22,255.01	58,402.64	-36,147.63
Horse Show Expenses			
Alcohol/Food Purchases	5,584.85	5,998.45	-413.60
Announcer	1,400.00	1,675.00	-275.00
Bagged Shavings	29,334.90	22,540.94	6,793.96

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Car Rental/Hotel	4,157.58	6,003.55	-1,845.97
Course Building	32,733.00	19,061.50	13,671.50
Course Designer	6,020.00	7,130.44	-1,110.44
Decorations	1,193.18	1,560.03	-366.85
Embroidery/Prizes/Awards	6,556.10	6,007.57	548.53
Equestrian Canada Fees	6,533.00	7,712.00	-1,179.00
Facility Rental	58,273.08	47,474.32	10,798.76
Gate Manager	5,688.00	5,850.00	-162.00
Horse show Software	2,916.40	976.59	1,939.81
Judges	12,394.00	11,426.82	967.18
Medic Expense	6,038.00	4,895.00	1,143.00
Officials Food	452.60	1,813.00	-1,360.40
Other Miscellaneous Service Cost	985.00		985.00
Portable Toilet Rental	2,410.00	5,114.55	-2,704.55
Prize List Printing		65.86	-65.86
prize Money	7,043.77	3,314.81	3,728.96
Ribbons/Medals	5,232.99	2,812.46	2,420.53
Secretary	5,000.00	4,050.00	950.00
Show Manager	3,600.00	2,475.00	1,125.00
Stall Cleaning	11,789.26	7,625.25	4,164.01
Steward Expense	5,850.24	3,750.00	2,100.24
Travel Expense	4,249.44	2,410.07	1,839.37
Volunteer Food	493.97	770.83	-276.86
Total Horse Show Expenses	225,929.36	182,514.04	43,415.32
Insurance Expense			
Club Insurance	409.50	409.50	0.00
Equipment Insurance	3,212.00	3,174.00	38.00
Total Insurance Expense	3,621.50	3,583.50	38.00
Interest Expense	102.25	177.28	-75.03
Merchandise		250.00	-250.00
Office Supplies	1,606.86	809.86	797.00
Professional Fees	22.90		22.90
QuickBooks Payments Fees	0.00	0.00	0.00
Repairs and Maintenance		1,000.00	-1,000.00
Sponsorhip	518.94	85.07	433.87
Sponsor Recognition	4,770.17	3,333.99	1,436.18
Sponsorship Brochure		780.25	-780.25
Sponsorship Luncheon	12,757.69	2,360.87	10,396.82
Total Sponsorhip	18,046.80	6,560.18	11,486.62
Website	0.00	673.14	-673.14
Total Expenses	\$291,555.48	\$265,153.55	\$26,401.93
PROFIT	\$ -20,921.51	\$14,928.09	\$ -35,849.60